

FROM THE DESK OF **ERIC VENGROFF**

VICE-PRESIDENT, BENEFITS, & GENERAL MANAGER

FOR ZOOMERS ON THE MOVE



Relocation Services Group

Zoomers and their families can receive a cash rebate when buying and/or selling real estate through

Relocation Services Group. We offer full real estate, moving and mortgage co-ordination on a no-fee basis to our members and their families. To qualify, contact Relocation Services Group before you speak to a real estate agent or moving company. Save time and money on your next move. Call us today at 1-866-865-5504 or go to www.relocationservicesgroup.com/carp.htm.

In addition to my responsibilities as the “B” (for Benefits) in the A-B-C value proposition of CARP, I’m also in charge of membership, which means I’m the guy who sends you your CARP membership cards. One thing I’ve learned about the CARP membership over the years is that you people are on the move — a lot! Roughly 10 per cent of our members change address on an annual basis (and sometimes they forget to tell us). Don’t forget to tell us next time you move, okay?

You don’t need me to tell you that the whole process of relocation (and I mean the whole enchilada — selling your house, finding a new house, packing, moving and unpacking) is disruptive and expensive. What if I told you there’s a way to ease the pain and expense of this major life event? What if I told you there’s a way to save on your real estate commissions on both the buying and the selling of your home and that you also have a good chance of paying less than the estimate for your move? Would

you split what you saved with me? That’s what I thought.

No hard feelings. I’m going to tell you anyway. Relocation Services Group, a CARP-approved partner, has assisted thousands of clients through the entire relocation process, whether due to corporate transfer or personal choice. They will arrange for a top-producing realtor for your current home and your destination. They will also help you choose a reliable van line-affiliated moving company to provide you with a price-guaranteed quotation, and they will audit your billing prior to payment, giving you the peace of mind of knowing that no errors or overcharges have occurred. Approximately 80 per cent of moves co-ordinated by Relocation Services Group cost less than the estimate.

For CARP members and their families, Relocation Service Group’s referring real estate brokerage will send you a cash-back rebate of up to \$3 for every \$1,000 of your home sale or purchase when you book through them. As an ex-

ample, the sale of a \$300,000 home could earn you a cash rebate of up to \$900 and a purchased home of \$400,000 will earn you up to \$1,200 for a combined total of up to \$2,100! You could use that money to offset your relocation expenses or to buy that new home entertainment system you’ve had your eye on. You don’t have to sacrifice quality in your choice of real estate agent or moving company to enjoy these great savings.

Under the high-stress conditions of the typical move, testimonials aren’t the easiest thing for a company to come by. Relocation Services Group has a drawer full of them. The staff, from the CEO on down, are seasoned professionals. In the letters I’ve seen, appreciation for their care and attention to detail is both evident and abundant.

